



Registration



IBA Members

The following fees include continental breakfast, the program materials, lunch and refreshments:

- \$299 per Member
- \$199 each additional Member

Participation in IBA programs is limited to members, associate members, and nonmembers from an eligible membership category at applicable member or nonmember rates. Surcharge of 100% for Non-Members.

Locations

- August 12, 2019:** The Landmark Centre, 6222 Ellison Rd, Fort Wayne, IN 46802
- August 13, 2019:** IBA Center for Professional Development, 8425 Woodfield Crossing Blvd, Indianapolis, IN 46240
- August 14, 2019:** Sheraton Louisville Riverside Hotel, 700 W. Riverside Dr., Jeffersonville, IN 47130

Confirmation/Cancellation

When you register for an IBA event, you will receive an e-mail confirmation. If you have any questions, contact Marcy Borden via e-mail: mborden@indianabankers.org or call the IBA Office at 317-387-9380.

Within three or more business days prior to the day of an educational program, no cancellation charge will be assessed. Within two days prior, 50% of the fee is assessed. Refunds are not provided for cancellations the day before or absences on the day of the program. Substitutions are accepted at any time.

Bank Name _____ Title _____

Address _____

City _____ State _____ Zip Code _____

Phone _____ Fax _____

Attendees:

Name _____ E-Mail _____

Name _____ E-Mail _____

Name _____ E-Mail _____

Name _____ E-Mail _____

Method of Payment

Check Payable to:

IBA Foundation, Inc., 8425 Woodfield Crossing Blvd. Suite 155E, Indianapolis, IN 46240

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www.indianabankers.org**

2019 BANK DIRECTORS REGIONAL WORKSHOP

August 12, 2019
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Fort Wayne, IN

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Topics

The Board's Role in Overseeing Credit Risk

David Ruffin, Director-Loan Advisory Group, Dixon Hughes Goodman

This session will explore the complementary but distinct roles of the board and management and practical suggestions on how those roles can be successfully managed. Regulatory expectations will be addressed as well as meeting fiduciary duties and strategic imperatives. We will also discuss stress testing limits and techniques and strategies to manage and control CRE and other asset liability concentrations will be emphasized.

Developing the Next Generation of Community Bank Leaders

Flynt Gallagher, President, Compensation Advisors

With many key bank leaders retiring between now and 2020, the banking industry is working to identify and groom young, smart, enthusiastic bankers committed to better serving the banking industry. Finding the next generation of employees often takes time and effort, including actively recruiting and training new bankers. It also requires looking beyond the executive vice-president level and developing talent from within the ranks of lower-level employees. Join us for a discussion on methods to recruit, retain and develop well-rounded bankers prepared to become the next generation of banking industry leaders.

Great Boards: Best Practices in Board Governance and Director & CEO Succession

Brian Marek, Partner, Hunton Andrews Kurth (Fort Wayne location only)

Heather Archer Eastep, Partner, Hunton Andrews Kurth

What defines a great Board? Today, there is extensive scrutiny, yet Boards need to be one of the bank's strongest assets and a strategic resource. Now more than ever, the need for exceptionally capable and engaged board leadership has become a defining aspect of a community bank's continued success and survival. Learn the critical elements of a superior board governance by examining the latest trends in board composition, which skills are in demand, best recruitment practices, how to create a diverse board, their role in overseeing CEO and leadership succession and much more.

Financial Performance: Giving Your Directors the Right Data

Shawn O'Brien, President, QwickRate

One of the keys to successful Board oversight is making certain our Directors are focused on "strategic" as opposed to "tactical" issues in how we manage our business. In our view, this can be made difficult if we are providing the wrong kind of data and this session is focused on how we create and present those key indicators of performance that truly focus our Board on strategy while assuring managements' role in executing that strategy.

ALCO and Investment Portfolio Strategies For A Flat Yield Curve, A Directors Perspective

Tim Beloat, Associate Partner and Account Executive, The Baker Group

John Parker, Associate Partner and Account Executive, The Baker Group

When looking at your bank's ALCO, with rising funding costs pressuring margin, it is imperative banks take advantage of today's higher yields through reinvestment. Even if loan demand is strong. Market yields are at their highest level in a decade and it is Mission Critical the we participate in this market by buying bonds at these levels. It is equally imperative that we exercise proper security selection. Falling rates would inevitably lead to Margin Compression, as we suffered earlier this decade. It's important to model our entire Balance Sheet and Income Statement's Interest Rate Risk position well, to ensure that our Balance Sheet and Investment Portfolio strategies are sound.

Audience

All Directors of the bank (inside and outside) should plan to attend, as well as the CEO, COO, audit committee members, board counsel and other relevant senior management personnel.

Speakers

Heather Archer Eastep

Partner, Hunton Andrews Kurth, LLP

Heather Archer Eastep's practice focuses on the corporate and regulatory representation of commercial banks, thrifts, holding companies, and other financial institutions. She advises clients on a broad variety of bank regulatory and securities compliance matters, including SEC reporting and compliance (including Sarbanes-Oxley Act), blue sky issues, Bank Secrecy Act and anti-money laundering compliance, response to formal and informal administrative actions, Regulation O, transactions with affiliates and other general compliance matters.

Brian Marek

Partner, Hunton Andrews Kurth

Brian's practice focuses on corporate and regulatory representation of representation of community banks, their owners and holding companies. He specifically works with community banks on mergers and acquisitions of healthy and troubled banks, branch sales and purchases, failed bank acquisitions and mergers of equals, asset purchases; changes in control involving both US citizens and foreign nationals; issues regarding risk-based and leverage capital; securities offerings; negotiation of administrative actions; response to civil money penalty referrals and general compliance issues. Brian is a frequent writer and speaker for community bank groups, including state affiliates of the Independent Community Bankers of America.

Tim Beloat

Associate Partner, The Baker Group

Tim is an Associate Partner with The Baker Group, joining the firm in 1998. He works with financial institutions in Indiana, Ohio, and Pennsylvania on the design and implementation of sound asset allocation and investment management strategies. He focuses on identifying the specific objectives of clients and tailoring investment portfolios to achieve their goals.

John Parker

Associate Partner, The Baker Group

John is an Associate Partner with The Baker Group. He works exclusively with financial institutions in Indiana, Michigan and Ohio in the design and implementation of sound asset/liability and investment portfolio strategies.

David Ruffin

Director, Dixon Hughes Goodman

David has more than 42 years of experience in the banking industry with a focus on credit risk. He has 27 years of experience as a business owner and banking industry consultant. David helps lending institutions evaluate credit risk—both traditional transactional credit risk and the emerging more macro portfolio focus by assessing all aspects of the credit process and credit culture. Through his experience as a practicing banker and managing a credit consultancy firm, David has worked with management teams and boards of directors to create value by assessing the quality of loan review, credit talent, underwriting, servicing and loan approval protocols.

Flynt Gallagher

President Dixon Compensation Advisors

Flynt Gallagher heads Compensation Advisors in its mission of assisting clients in attracting, motivating and retaining personnel critical to achieving success. Mr. Gallagher brings considerable experience and expertise to his role of providing CA's clients with comprehensive and effective support. He combines extensive knowledge of accounting and income tax matters related to community banks with years of experience within the financial services industry.

Shawn O'Brien

President, QwickRate

Shawn O'Brien serves as the Managing Member of QwickRate. Shawn joined QwickRate in 2002 as Regional Sales Director and became Managing Member in August 2004 when QwickRate was purchased. His responsibilities are to continue to enhance QwickRate's ability to deliver non-brokered funding while also seeking to compliment these deposits with additional sources of liquidity. Shawn previously worked for HomeStar Bank in Manteno, IL. While there he worked in the Finance Department and later helped form their Investment Services Division. He currently serves on the Board of Directors of the National Bank of St. Anne, an Illinois community bank, where he is also a shareholder. He holds a B.A. in Business from the University of Notre Dame.

Agenda

- 8:30 a.m. Registration & Continental Breakfast
- 9:00 a.m. Program Begins
- 12:00 Noon Lunch (included)
- 1:00 p.m. Program Resumes
- 3:00 p.m. Program Adjourns