

2018 Community Bank Series

10/16/17

Six-Part Series

Call Report Series:

- 3/21/2018 Introduction to Call Report Preparation
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC
- 6/5/2018 Examining Bank Assets, Liabilities & Income in Call Report Preparation
Amanda C. Garnett, CliftonLarsonAllen LLP
- 7/25/2018 Preparing Call Report Basic Lending Schedules:
Coding, Classifications & Loan Loss Allowance
Amanda C. Garnett, CliftonLarsonAllen LLP
- 9/18/2018 Call Report Preparation: Schedule RC-R, Regulatory Capital & the Capital Conservation Buffer
Amanda C. Garnett, CliftonLarsonAllen LLP
- 10/25/2018 Complex Call Report Lending Schedule Preparation
Amanda C. Garnett, CliftonLarsonAllen LLP
- 12/11/2018 Improving Efficiency in Call Report Preparation: Documentation, Accuracy & Common Errors
Michael Gordon & Kris Trainor, Mauldin & Jenkins, LLC

Compliance Series:

- 1/31/2018 Job-Specific Compliance Training for the Frontline
Mary-Lou Heighes, Compliance Plus, Inc.
- 4/17/2018 Compliance Rules All Staff Must Know:
Red Flags for Identity Theft, Bribery, Privacy & Ethical Considerations
David A. Reed, Reed & Jolly, PLLC
- 5/30/2018 Job-Specific Compliance Training for Lenders
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 8/28/2018 Regulatory Requirements for the Board & Senior Management
Dawn Kincaid, Brode Consulting Services, Inc.
- 10/30/2018 Job-Specific Compliance Training for Deposit Operations
Molly Stull, Brode Consulting Services, Inc.
- 11/27/2018 Robbery Preparedness: Requirements & Proven Strategies
Carol Dodgen, Dodgen Security

Consumer Debt Series:

- 1/18/2018 Credit Reporting & Delinquent Accounts: Disputes, Revisions, Recent Guidance & More
David A. Reed, Reed & Jolly, PLLC
- 3/8/2018 Managing Chapter 7 & 13 Consumer Bankruptcies: Special Rules, Cramdowns & Risks
Elizabeth Fast, Spencer Fane, LLP
- 5/22/2018 Real Estate Loan Workouts, Deeds in Lieu, Short Sales,
Foreclosures, Deficiency Judgments & Receiverships
Elizabeth Fast, Spencer Fane LLP
- 7/19/2018 Reducing Consumer Loan & Collection Losses: Workouts, Forbearance, Restructuring & More
Elizabeth Fast, Spencer Fane LLP
- 9/11/2018 Maximizing Recoveries on Charged-Off Loans
David A. Reed, Reed & Jolly, PLLC
- 11/8/2018 Proper Repossession, Notice & Sale of Non-Real Estate Collateral
Elizabeth Fast, Spencer Fane LLP

Cyber Series:

- 2/8/2018 Emerging IT Technologies 2018: What Are They & Do They Matter?
Lee Wetherington, Jack Henry & Associates, Inc.[®]
- 4/5/2018 FFIEC Cyber Security Assessment Tool: Issues & Answers
Randall J. Romes, CliftonLarsonAllen LLP
- 6/12/2018 Beginning IT Officer Training
Randall J. Romes, CliftonLarsonAllen LLP
- 8/7/2018 Expanding & Improving Your Required IT Risk Assessment Program
Randall J. Romes, CliftonLarsonAllen LLP
- 10/18/2018 Cyber Threats: Prevention, Detection & Response
Veronica Madsen, Howard & Howard Attorneys PLLC
- 12/5/2018 Compliance Questions & Issues in Deploying Mobile Remote Deposit Capture
Michele L. Barlow, PAR/WACHA

IRA Series:

- 1/17/2018 2018 IRA & HSA Update & Hot Topics
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 3/15/2018 IRA Overview: Traditional & Roth IRA & SEP Plans
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 5/16/2018 Current IRA Issues, Including Divorce, IRS Levies, Bankruptcies & Creditor Claims
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 7/11/2018 Understanding IRA Beneficiary Designations, Death Distributions
& Required Minimum Distributions
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 9/27/2018 IRA Conversions, Recharacterizations & Excess Contributions
Frank J. LaLoggia, LaLoggia Consulting, Inc.
- 11/20/2018 Top 10 IRA Rollover Mistakes
Frank J. LaLoggia, LaLoggia Consulting, Inc.

New Accounts Series:

- 2/21/2018 Opening Consumer Accounts: Regulations, CDD & Documentation
Dawn Kincaid, Brode Consulting Services, Inc.
- 3/27/2018 Opening Deposit Accounts for Nonprofit Organizations
Mary-Lou Heighes, Compliance Plus, Inc.
- 5/8/2018 Opening Business Accounts: Entities, Documentation, Authority & Regulatory Requirements
Mary-Lou Heighes, Compliance Plus, Inc.
- 6/26/2018 Opening Trust Accounts:
Compliance, Documentation, Signing Authority & Deposit Insurance Issues
Mary-Lou Heighes, Compliance Plus, Inc.
- 8/21/2018 Opening Minor Accounts: Signature Cards, Access, Ownership
Susan Costonis, Compliance Consulting and Training for Financial Institutions
- 10/10/2018 Opening Accounts for Nonresident Aliens
Dawn Kincaid, Brode Consulting Services, Inc.

(See next page for the list of four-part series.)

Four-Part Series

Credit Analysis & Underwriting Series:

- 1/11/2018 Loan Underwriting 101: Interviewing, Credit Reports, Debt Ratios & Regulation B
Tommy Troyer, Young & Associates, Inc.
- 2/27/2018 Debt Service Coverage Calculations in Underwriting
S. Wayne Linder, Young & Associates, Inc.
- 3/28/2018 Creating Effective Credit Memos & Loan Narratives
Tommy Troyer, Young & Associates, Inc.
- 4/25/2018 Global Cash Flow Analysis for Underwriters & Credit Analysts
S. Wayne Linder, Young & Associates, Inc.

DIRECTOR SERIES: (Director Series webinars are scheduled from 10:00-11:30 AM Central Time)

- 2/13/2018 Directors' Role & Responsibilities When a Data Breach Occurs
Randall J. Romes, CliftonLarsonAllen LLP
- 4/11/2018 Strategic Planning Years 1, 3 & 5: Scope, Techniques & Drafting Your Plan
Jeffrey C. Gerrish, Gerrish Smith Tuck, PC, Consultants & Attorneys
- 6/6/2018 Regulator Expectations in Capital Planning
Gary J. Young, Young & Associates, Inc.
- 7/26/2018 Assessing Credit Risk for Directors
Gary J. Young, Young & Associates, Inc.

Marketing Series:

- 6/19/2018 Advertising Compliance for Electronic, Website, TV & Radio Promotions
Ann Brode-Harner, Brode Consulting Services, Inc.
- 7/18/2018 Developing, Maintaining & Sustaining Brand Loyalty
Ali Mandell, Opportunity Bank of Montana
- 8/15/2018 Advertising & the New Media Mix: What's Right for Your Bank?
Ali Mandell, Opportunity Bank of Montana
- 9/19/2018 Measuring the ROI of Your Digital Marketing Strategy
Eric C. Cook, WSI Internet Consulting